



Kallanish  
COMMODITIES

# NORTH AMERICA OIL & GAS 2017

2 DAY CONFERENCE FOR SAVVY OIL AND GAS  
INDUSTRY PROFESSIONALS WHO NEED TO TAP  
THE LATEST, MOST ACCURATE DATA AND  
INFORMATION.

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**MAY 23-24**

PITTSBURGH, PA, USA

**SAVE  
UP TO  
\$600**

**FIND OUT HOW**



## EVENT OVERVIEW

The oil and gas industry worldwide, since its inception in a tiny Western Pennsylvania town nearly 160 years ago, has been forced to traverse numerous conjoined peaks and valleys – cyclical, thy name is O&G.

Today, the peaks and valleys seem more like mountains and canyons: tremendous swings in crude oil prices on a sometimes daily basis, paired with so much crude and natural gas, many producers were forced to make a choice between selling off most of their assets, or hand the keys to the kingdom to their banker.

With the industry undergoing change nothing short of monumental, savvy participants need to tap the latest, most accurate data available – to keep up-to-date with what's happening, and perhaps even more important, what will happen moving forward.

The first annual Kallanish Energy Oil & Gas Summit was put together to do just that: provide the best information on the now and the future from some of the most savvy, knowledgeable players in the business.

From LNG exports, ethane crackers and pipelines, to when demand may finally catch supply, the Summit will provide the answers to your questions.

### CONFERENCE PRODUCER

RICK STOUFFER  
EDITOR, KALLANISH ENERGY



### CONFERENCE DIRECTOR

BIJAN FARHANGI  
EVENTS DIRECTOR, KALLANISH COMMODITIES





## EVENT DETAILS

### CONFERENCE TOPICS

- North American outlook for oil and gas – price, production and demand
- The outlook, advantages and disadvantages for LNG exports
- The build out of LNG export terminals
- What is the future for building more crackers? Did Shell break the logjam?
- Is there sufficient ethane to keep one, two or more crackers operating?
- Pipeline projects worth \$44 billion on the books, where, how big, to flow what?
- Are regions of the U.S. becoming over piped?
- What is the NIMBY impact?
- Natural gas demand update, and what is being done to expand usage?
- What will be the impact of President Trump's efforts on the oil and gas industry?

### REGISTRATION FEE

<b>WITH PROMOTIONAL CODE</b>	<b>\$800</b>	<b>(ASSOCIATIONS, MEDIA PARTNERS)</b>
GROUP RATE	\$700	2 OR MORE DELEGATES
FULL PRICE	\$1400	(EXPIRES MAY 22ND)

### 3 EASY WAYS TO REGISTER

1. PDF FORM: USE THE REGISTRATION FORM OVERLEAF
2. EMAIL US: SALES@KALLANISH.COM
3. ONLINE: VISIT WWW.KALLANISHENERGY.COM AND REGISTER ONLINE

### PARTNERS & SUPPORTERS



May 23-24, 2017 | Pittsburgh, PA, USA



## CONFERENCE SPEAKERS

**DONALD R. RAIKES**  
Senior VP  
Dominion Energy



**BENJAMIN W. HULBURT**  
President & CEO  
Eclipse Resources



**MIKE KRANCER**  
Chair, Energy Industrial  
Team, Blank Rome



**BRYCE CUSTER**  
Energy Services  
NAI Spring



**FRED HUTCHINSON**  
Executive Director  
LNG Allies



**SAMANTHA HARTKE**  
Product Manager  
PetroChem Wire



**KRISTEN HOLMQUIST**  
Editor, LPG in World  
Markets, Poten & Partners



**JASON FEER**  
Global Manager  
Poten & Partners, Inc.



**TOM GELLRICH**  
Founder  
Topline Analytics



**COLETTE BRESHEARS**  
Natural Gas Analyst  
Genscape



**KATHRYN DOWNEY MILLER**  
Co-Founder & Managing  
Partner, BTU Analytics



**KURT L. KRIEGER**  
Principal  
Steptoe & Johnson



**TERI VISWANATH**  
MD, Natural Gas  
PIRA Energy Group



**JOE BARONE**  
President  
Shale Directories



**JOHN REIM**  
Managing Director  
Morgan Stanley



**DAN HILLIARD**  
North American Editor  
KallanishSteel



**DAVID SPIGELMYER**  
President  
Marcellus Shale Coalition



**SANDRA E. SAFRO**  
Partner  
K&L Gates



**JOE EDDY**  
President & CEO  
Butler Manufacturing



**GEORGE STARK**  
Director, External Affairs  
Cabot Oil & Gas





## PROGRAM

### DAY 1 MAY 23, 2017

12:00 - 1:30 Registration

1:30 - 1:35 Welcome Address

#### 1:35 - 3:00 **Keynote Session Day 1: The North American outlook for oil and gas**

Hall A Moderator: Rick Stouffer, Kallanish Energy

The year 2016 was chock full of important events – good and bad. Crude oil prices fell into the \$20s per barrel, natural gas dropped at various times under \$2/Mcf, nearly 200 oil and gas producers, midstream and oilfield services firms filed for bankruptcy. U.S. production got in line with low prices, with production falling by more than 750,000 barrels per day. On the plus side, OPEC and major non-OPEC producers agreed to cut 1.8 million barrels per day of crude production, helping prices rise, while demand continued on a slow, but steady upward path. The U.S. elected perhaps the ultimate outsider, a businessman who vowed to get the country moving – including increasing oil and gas production. Now, nearly half way through 2017, industry experts will kick off the North American Oil & Gas Conference 2017 by examining what happened in oil and gas during 2016, how OPEC cuts, President Trump, and increasing drilling will influence 2017 and beyond.

Speakers:

- Teri Viswanath, MD, Natural Gas, PIRA Energy Group
- Kathryn Downey Miller, Co-Founder & Managing Partner, BTU Analytics
- John Reim, Managing Director, Morgan Stanley Private Wealth Management
- David Spigelmyer, President, Marcellus Shale Coalition
- Benjamin W. Hulburt, President & CEO of Eclipse Resources
- George Stark, Director External Affairs, Cabot Oil & Gas

3:00 - 3:30 Coffee Break

#### 3:30 - 5:00 **Session 2: LNG: Industry savior or much ado about nothing?**

Hall A Moderator: Bob Downing, Kallanish Energy

Looked at by some as the savior for natural gas production in the U.S., the race is on in the U.S. and, to a lesser extent, in Canada, to build liquefied natural gas exports terminals. Seven facilities are under construction, with three others approved but not under construction in the U.S., while there are four LNG export terminals approved but not under construction in Canada. One big problem is the U.S. isn't alone when it comes to filling LNG needs in Asia, Europe and South America. This session will look at the LNG facility build-out, which facilities will be built, which won't, what are the advantages and disadvantages of selling LNG abroad, will all the sellers be solvent down the road.

Speakers:

- Donald R. Raikes, Senior VP, Dominion Energy
- Jason Feer, Global Manager, Poten & Partners, Inc.
- Fred Hutchison, Executive Director, LNG Allies

5:00 - 7:00 Networking Cocktail Reception

### DAY 2 MAY 24, 2017

8:00 - 9:00 Welcome Breakfast

9:00 - 9:05 Welcome Address

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## PROGRAM

### DAY 2 MAY 24, 2017

9:05 - 10:30 **Session 3: Appalachian Basin and Ethane Crackers: Back to the Future**  
Hall A Moderator: Rick Stouffer, Kallanish Energy

The first ethane cracker was built in West Virginia's Kanawha Valley decades ago. With Shell finally pulling the trigger on its Beaver County, Pa. facility in June 2016, and PTT expected to reveal its final investment decision on its Ohio cracker in early 2017, what is the future for building more crackers in the Basin? Did Shell break the logjam? Is there sufficient ethane to keep one, two or more crackers operating? Experts will look at the advantages, possible disadvantages to spending \$4-\$5 billion in Pennsylvania, Ohio or West Virginia.

Speakers:

- Bryce Custer, Energy Services, NAI Spring
- Kristen Holmquist, Editor, Poten & Partners
- Samantha Hartke, Product Manager, PetroChem Wire
- Tom Gellrich, Founder, Topline Analytics
- Joe Eddy, President & CEO, Butler Manufacturing

10:30 - 11:00 Coffee Break

11:00 - 12:30 **Session 4: Pipeline construction continues – Or not**  
Hall A Moderator: Joe Barone, Shale Directories

Pipelines: The U.S. had gone through a mind-boggling build out of pipelines in the last few years – with more under construction, soon to begin construction, or on the drawing board. From 2015 through 2018, the Energy Information Administration reports 141 pipeline projects worth more than \$44 billion are on the books. Experts will address the outlook for more pipelines, where, how big, to flow what? What about the NIMBY impact? On the other side of the coin, are regions of the U.S. becoming over piped?

Speakers:

- Colette Breshears, Natural Gas Analyst, Genscape
- Sandra E. Safro, Partner, K&L Gates

12:30 - 1:00 Lunch

1:00 - 2:30 **Session 5: Update/Status Report on Natural Gas Demand**  
Hall A

Update/status report on demand in North America. Most of the discussion concerning natural gas deals with the supply gut. What about the demand side? What is being done to expand the usage of natural gas? Are there new uses for the fossil fuel? Experts will jump into demand.

2:30 - 3:00 Coffee Break

3:00 - 4:30 **Session 6: 'Draining the Swamp' and its impact on Oil & Gas**  
Hall A

With President Trump promising to "drain the swamp" (Washington, D.C. was built on a swamp, and many Americans believe it still swallows good intentions), what will be the impact of his efforts on the oil and gas industry? During the Presidential campaign Trump was strongly in favor of taking the "shackles" off oil and gas, along with nuclear and certainly coal. How much rhetoric will convert to a positive impact on the industry? Experts will address the situation.

Speakers:

- Kurt L Krieger, Member, Steptoe & Johnson PLLC
- Mike Krancer, Chair, Energy Industrial Team, Blank Rome

5:00 Closing remarks



## VENUE

Kallanish North America Oil & Gas 2017 will be hosted at the centrally located Fairmont Hotel.

Located at the heart of Pittsburgh's business, cultural and dining hub, Fairmont Pittsburgh offers superb and distinctive guest services and accommodations in a luxury setting. With breathtaking views of PNC Park, the restored downtown and the Pittsburgh city skyline, our guests have the immediate feeling of truly being in the center of it all. From the theater and entertainment district, to sightseeing and world-class sports facilities, Fairmont Pittsburgh is near all of Pittsburgh's top attractions.

Embracing the city's rich history of art and industry with striking glass and steel features and local artwork, Fairmont Pittsburgh stands as a testament to the city's unyielding grace, beauty and strength.

Hotel guests are invited to explore artifacts recovered from the site of the hotel during its construction and learn the "storied" past of this location.

There are a limited number of rooms reserved at the Fairmont Hotel at a discounted rate for confirmed conference attendees, partners, sponsors and exhibitors.

Please contact us on [info@kallanish.com](mailto:info@kallanish.com) to find out more.

### ADDRESS

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Pittsburgh  
Pennsylvania  
United States, 15222

1 412-773-8800





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### Your right to cancel or transfer

Kallanish's services are generally designed for business, trade and professional use. If, however, the Consumer Protection (Distance Selling) Regulations 2000 apply, you may cancel your registration within 14 days of making it provided that services have not commenced. Apart from any such right, a cancellation fee of 25% of the total fee, including VAT, shall apply with respect to cancellations up to 30 days prior to the commencement of the relevant course, event or service and after this the cancellation fee shall be 100% of the fee including VAT. Subject to notice to Kallanish at least 48 hours before the commencement of any service, course or event, the reservation may be transferred to another person without charge. Within 48 hours, a charge of 10% of the fee may be made.

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